



JOB POSTING

DEPARTMENT: Product

JOB TITLE: Product Manager

OFFICE: ZURICH

We are hiring a Product & Manager to join us in our Product team in Zurich, Switzerland reporting directly to the Product Director.

For this position, we are looking for a proactive, self-motivated, professional with a contracting and commercial -background in Tourism.

Main responsibilities:

- Analysis and interpretation of competitiveness reports
- Weekly monitoring/reporting of sales and competitive analysis using the internal BI system and comparison Tools
- Elaboration of KPIs and resulting action points for the contractors in destination
- Understanding the requirements and business models of our Clients from different source markets to optimize sales
- Managing and monitoring of Marketing activities, as well as analysis and reporting of results
- Implementation of a targeted Contracting strategy to optimize sales performance together with the contractors
- Effective Product Management for assigned Clients and Destinations
- Preparation of KPI reports for senior management and Destinations-
- Identification & Interpretation of market trends, opportunities and key requirements
- Close collaboration with different cross functional teams/departments across multiple countries

Requirements:

- Experience in a Product Management, Contracting and/or Commercial/Sales position.
- Knowledge of multiple European volume source markets will be an advantage
- Strong analytical skills, ability to work with different data sources and systems
- Highly organized with attention to details & deadlines
- Proficiency in MS Office applications, with advanced knowledge of Excel and Power point
- Excellent communication, presentation, and negotiation skills
- Good team Player, independent and structured
- Ability to work in a multinational environment and interact with different nationalities and ethics
- Willing to travel on a regular basis
- German and English fluent or native speaker

Please, send your CV to sara.marchito@mtsglobe.com