



Account Coordinator Intern

KITRO SA

Location: Switzerland (Office Zurich / Remote)
Start date: September 2022 (flexible)
Duration: 6 month
Workload: 100%

You believe that food waste must be minimised? You want to inspire our customers with comprehensive advice and active support to help them get there? Then we recommend you read on.

At KITRO, the customer success team prides itself on giving the best service to industry professionals who want to fight food waste with us. We are a young, ambitious company with the goal to restore the value of food so that it is appreciated and not wasted. Seeing food go to waste in the food service industry first-hand, inspired us to bring an end to this avoidable waste. Using cutting edge AI technology, we support the industry with an innovative product to measure and analyse food waste empowering customers to optimise their work practises and reduce their food waste by up to 60%.

Your Job & Responsibilities

- You inspire customers with extensive advice and help our clients to reach their goals in reducing their food waste.
- You'll accompany our customers through the whole customer success journey: installation, on-boarding, prepare meetings, analysis of their results, etc.
- You have organisational and analytical skills to support the Key Account Manager to support in daily operational tasks e.g. analyse of food waste data, monitoring device, manage CRM tools, preparing meetings, etc.
- You ensure quality of data provided and help conducting customer review and goal setting meetings.

Skills and Requirements

- You are an alumni from a tourism or hospitality management school or you are lateral entrant with previous experience in the food service industry or food waste sector.
- You can communicate fluently in German/Swiss-German (mother tongue preferred) and English. Please do not apply if you don't feel absolutely comfortable to talk on a professional level with customers in those languages!
- You have a Swiss work permit.
- You are passionate about startups, love being around people and are hands-on.
- You are open to growing as a person and expanding your skills. Also you have the ability to work independently, accurately and get things done efficiently.
- Lastly, you appreciate sarcasm, bad jokes and table soccer ;).

What we offer you and who we are

- We are big fans of flexible working hours and also give you the opportunity to work from wherever you want.
- We are action and result oriented and take what we do seriously, but we don't take ourselves too seriously.
- We are a diverse and purpose driven team of individuals, trust each other and are strong believers that making mistakes is the way to grow (if not repeated) ;).
- We are a start-up and the tasks the intern works on has an important impact on the company
- We want to give you an entry into the working world where you learn, get feedback and can learn again. If we are a match, you have the opportunity to stay in a permanent position after the internship.
- We can offer you as a start-up a salary starting at CHF 2'000 (100%) and many more benefits.

Your turn! How to apply

For us it is interesting to know who you are and why you would like to join our team. Therefore, send your CV including references & degrees and a two-minute video introducing yourself. Please send your complete application directly via email to talent@kitro.ch.

Next Steps

1. Send us all the documents mentioned above (we like to work efficiently) - You will hear back from us within a week.
2. On site or virtual call with Head of Customer Success - You will meet Nina to showcase your skills and passion about food waste and customers.
3. On site or virtual call with Key Account Manager / HR - You will meet Simon and Jenny. You will be working closely with Simon, so the working chemistry must be right. Jenny will tell you more about the benefits of working at KITRO and will also put a focus on cultural fit.
4. Become a KITRON and join our international team of food waste fighters - If all goes well, you are part of the team already in September 2022.

You didn't meet all our requirements? No problem, you can always send us a blind application outlining what exactly you're looking for and we can get back to you once a position matching your profile opens up in the future.